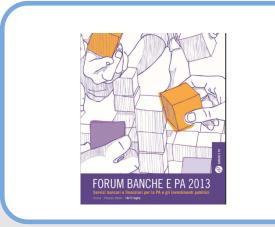
#### A trusted Ecosystem for Digital Economy



**Cyril Dougier, MyBank Business Development Manager** 

17/07/2013





#### 43% of European Merchants sell online.

Source: Digital Agenda Assembly, Dublin 19th of June 2013

Only 52% (EU27 avg) of internet users pay online.

Source: Eurostat Survey on ICT usage 50/2012



11 % of European online Merchants do cross border business.

Source: Digital Agenda Assembly, Dublin 19th of June 2013

Only 11% (EU27 Avg) of online shoppers bought outside their country but within EU (2)

Source: (1) Eurostat Survey on ICT usage 50/2012 / (2) Eurostat may 2013



# Digital Economy remains a world of opportunities















#### As a framework is set in place for digitalization (1/2)...

- Europe and National Digital Agendas: « Job and Growth »
- SEPA: "Secure and reduce payment transaction costs"
  - 122 billion Euros saved per year.
  - 100 million Euros saved in the Ecommerce industry alone.

Source: Euractiv, June 2013















#### As a framework is set in place for digitalization (2/2)...

- The European eGovernment Action Plan 2011-2015
  - Access to information / Transparency
  - Facilitate EU citizens mobility
  - Reduce administrative burden





# ... The need for trust and simplicity becomes a challenge

Where eGovernment services are offered, the majority of EU citizens are reluctant to use them.

Source: Europe's Digital Competitiveness Report 2010, p.88













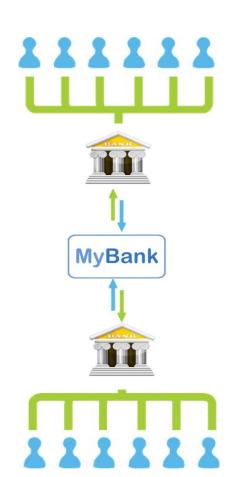




#### MyBank, fully involved with digital authorities...

- Participation to the Digital Assembly 2013 in Dublin
- Ongoing discussions with domestic Digital Authorities in :
  - Greece
  - Italy
  - France
  - \_

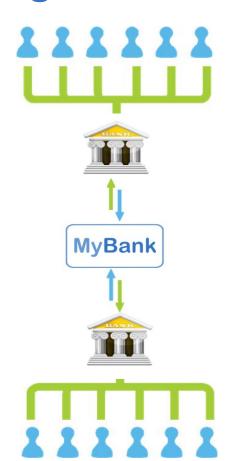
#### MyBank, a trust network...



- 500 million citizens, 25 million corporates and SMEs connected through regulated PSPs.
- A reliable ecosystem :
  - Security requirements
  - Governance rules
  - Certification process
  - Dispute resolution process



## ...offering a European social infrastructure for digital economy



- Adapted to all economic players : individuals, SMEs,
  Corporates and public administrations
- Access to rich digital services through a single ecosystem:
  - E-payment
  - E-ID
  - E-mandates
  - M-payments
  - E-invoicing
  - \_ ...
- Simple and cost effective

## **MyBank for E-Payments**



#### How does MyBank work?



Myballn

#### Vic will tell you...





#### Online Payments with MyBank

- Paying taxes, fines or public services online by SEPA Credit Transfer
- From a computer, a tablet or a smartphone.
- Simple and cost effective.
- No fraud







#### Paying taxes....

My electricity bill has arrived.



I have to go to the post office to pay my taxes.

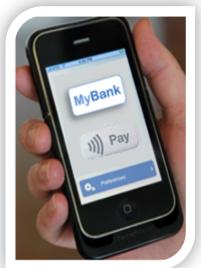


#### I scan....



...I authenticate myself...

... and I authorise the payment.







#### **SDD E-mandates with MyBank**

- E-mandates for collection of one off or recurring direct debit.
- Order and mandate validation in a single experience stream
- Off the shelf and pan-European solution available for the 1<sup>st</sup> February 2014 end-date.
- Less disputes: E-mandate initiated by Debtor Bank
- Enhancement of workflow costs, security, delays and reliability through the use of electronic channels



## **MyBank for E-Identity**



### PA Digital services require reliable Eidentities

- Access to sensitive information such as birth certificates, tax declarations, changes in personal information, etc.
- Allowance payments







#### MyBank e-identity solution based on banks KYC

- Authentication and Validation of user's profile against information known to the banks
- The solution is:
  - Large reachability: 93% of all European citizens have a bank account
  - Reliable: based on KYC and face to face initial contact
  - Easy: real time answer

#### E-identity by banks: European experiences

- In Finland, when citizens declare their taxes they fill in the declaration online and before submitting it they authenticate themselves online through their bank
- In Belgium, before a new mother is paid her family allowance, the government verifies with the bank that the account number and the identity of the mother match



#### Thank you

for your attention

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