

Commerzbank AG

SME Structured Covered Bond

Milan, 10 October 2013 | MIB + SECURITISATION & COVERED BONDS CONFERENCE 2013



Structure

creditors

> Similar to structured covered bonds in other jurisdictions

Dual recourse Principal and interest due and payable on the bonds paid by Commerzbank Obligation of Commerzbank AG **SME Structured** Commerzbank AG **Covered Bond** "Issuer" Bond proceeds **Programme** Guarantee provided by the SPV in favor of the bondholders securing the payment obligations of Commerzbank Issue 1 Principal Sale of loans and interest Guarantee is backed by a pool of SME from loans loans or other eligible assets, trans-Issue 2 ferred to an insolvency remote SPV Loans and any related mortgages* are Issue 3 **Guarantor SPV** registered in the Refinancing Register SPV provides guarantee Loans are bought by and to assure segregation from held in an insolvency remote Commerzbank insolvency special purpose vehicle and Issue n are registered according to the German Refinancing Trustee of the SPV acts for the benefit Register law of the bondholders and its other

^{*} Other collateral, to the extent it is accessory, is attached to the registered loan

Highlights



→ Programme type	Structured Covered Bond (SCB) based on contractual arrangements	
→ Programme size	Up to EUR 5 billion	
→ Rating	Bonds issued under the SME SCB Programme are rated Aa2 / AA by Moody's / Fitch	
Dual recourse (Covered Bond)	1 st : Repayment obligation by Commerzbank 2 nd : Cover pool with over-collateralisation of at least 11% on the SCB outstanding	
→ Issuer	Commerzbank AG, Rating A (neg) / Baa1 (stable) / A+(stable) (S&P, Moody's, Fitch)	
→ Guarantor	SME Commerz SCB GmbH is an insolvency remote SPV incorporated in Germany under German law and fully-owned by three German foundations	
→ Maturity	Bullet / switch to pass through @ maturity in case of Guarantor EoD	
→ Interest	Typically fixed rate	
Cover Pool	(1) Loan Portfolio (2) Eligible Investments (Substitute Assets) (3) Cash Loan Portfolio: Euro-denominated senior loans to German SME companies with an internal rating between 1.0 and 4.0; further quantitative loan and portfolio criteria (concentration limits, maturity)	
Refinancing Register	All loans and any related mortgages in the cover pool are registered in the Refinancing Register thereby segregating the collateral from the insolvency estate of Commerzbank for the benefit of bondholders	

Source: Commerzbank; Programme base prospectus

Highlights continued



Cross Collateralisation	Cover pool available to repay all outstanding bonds
Over- collateralisation	Currently 21%; OC has to be maintained at a given level unless rating agency would require lower level for a given portfolio; can never be below 11%
Asset Quality /Asset CoverageTest	Monthly replenishment of Loan Portfolio Repurchase Obligations: Loans from borrowers rated 4.0 or worse ACT: Monthly calculation to check whether Collateral Portfolio meets requirements Nominal Value Test
ECB Liquidity category	Liquidity Class: L1C (= Liquidity Class 3) applicable to Covered Bonds (5% haircut) Asset Type: AT10 (= Non-Jumbo Covered Bond) Issuer Group: IG4 (= Credit Institution)
Basel III LCR compliance	Currently not eligible as part of the Liquidity Buffer for the LCR
Covered Bond Index	Barclays confirmed inclusion in its global covered bond index (Securitised > Covered > Other Covered > Non-Pfandbriefe sector) Markit iBoxx Classification; "provisionally classified as "collateralized" in category "other collateralized"other classification may be introduced to capture the specific structure."

Source: Commerzbank; Programme base prospectus

Highlights continued



→ Ranking of bonds	Pari passu; time-subordination of bonds with different maturities mitigated by Amortisation Test (in case of trigger-breach switch to pro-rata amortisation)
→ Listing	Luxembourg Stock Exchange
→ Governing law	German
> SPV Trustee / Data Trustee	Deloitte & Touche GmbH Trustee checks Asset Coverage Test / Amortisation Test
Transparency	Investor reports and other data will be provided on an on-going basis Level of transparency in line with securitisation (Overview Section IV) meeting CRD IV/CRR (Art. 124) disclosure requirements for preferential treatment of Covered Bonds



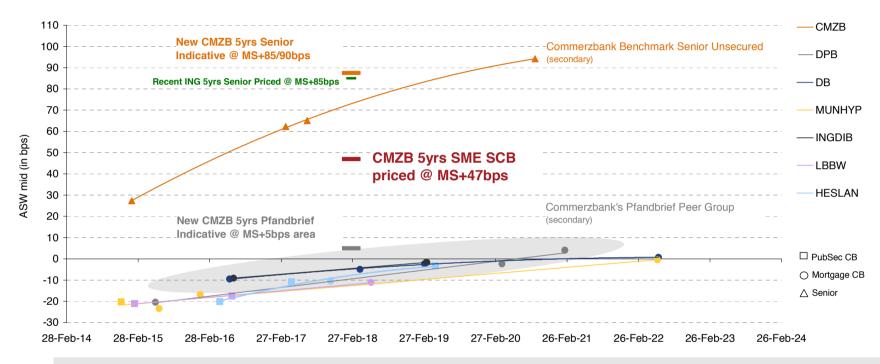
Commerzbank – Inaugural SME Structured Covered Bond

Issuer	Commerzbank AG
Guarantor	SME Commerz SCB GmbH
Issue Rating	Aa2 / AA (Moody's / Fitch)
Issue Size	EUR 500 mn
Structure	SME Structured Covered Bond
Maturity Date	28 February 2018
Settlement	28 February 2013
Coupon	1.50% annual, act/act
Re-offer Price / Spread	99.776% / MS + 47 bps
ISIN	DE000CZ439A8
Joint Bookrunners	Barclays / CMZB / CA CIB / UniCredit



Pricing Environment for Commerzbank's Inaugural SME SCB

Levels as per launch (21. Feb 2013) of Commerzbank's Inaugural 5yrs SME SCB



Commerzbank's Inaugural 5yrs SME SCB was finally priced successfully at a spread of MS+47bps. Current pricing at around MS + 28/30 bps



While still offering a pickup versus traditional Pfandbriefe, the SME SCBond comes along with a considerable spread advantage versus Commerzbank's Senior Unsecured funding (Indicative new CMZB 5yrs Senior at MS+85/90bps)

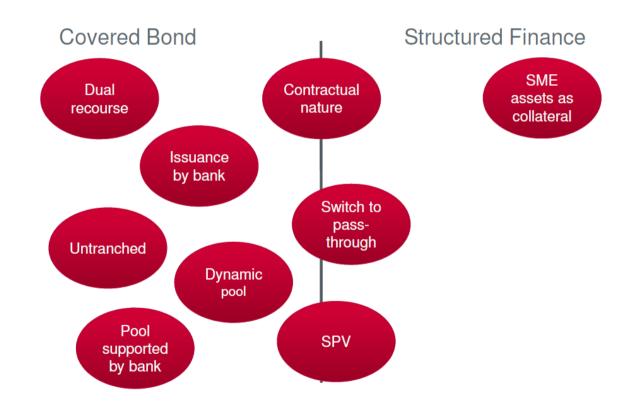
Why it is a Covered Bond Fitch's view: SME SCB comes with typical Covered Bond features



Although Covered Bond laws and contractual frameworks are not completely identical across the various jurisdictions, there are quite a number of features that all share. Commerzbank's SME Structured Covered takes this into account and incorporates these features into its programme.

Fitch illustrates this in a clear way when arguing why they regard Commerzbank's SME Structured Covered Bond as a Covered Bond as opposed to securitzations.

Fitch assessment of the SME Structured Covered Bond



Source: Fitch

Source: Fitch Ratings - "Fitch's Analysis of Commerzbank's SME Structured Covered Bond Programme" (Slide 2; Panel held on a Fitch seminar on 6 February 2013)

ECB's view: Liquidity Category III Non-Jumbo Covered Bond / Haircuts



