



Hatem Abou Said

Italian citizen of Lebanese origin.

Banking career started in 1954 with Banca di Roma in Lebanon ended in 1972 as Deputy Manager when transferred to Rome Head Office International Division as Joint Manager for the Arab World.

Delegated and seconded by Banca di Roma to set up and manage the UBAE Arab Italian Bank in Rome, then key performer of the UBAF Group (UBAE is no longer part of this group).

In 1982 selected to set-up and general manage the Arab Banking Corporation (ABC) in Italy, then ranked first of the country's international approximately 50 banks. Held the position of ABC's Group Head of Europe and Americas Division. Executive Chairman of Group's Subsidiary in Monaco, Deputy Chairman Group's German Subsidiary, Director & Executive Committee of Spain's Subsidiary Banco Atlantico, UK's Subsidiary's Board attending member, and others.

Closed career at ABC Head Office in Bahrain as Group Executive Vice President. In 2003 nominated Personal Advisor to the Minister of Energy and Water for Privatisation and International Relations of HE the Lebanese regretted Hariri Government.

Since 1984, ongoing Director & Presidency Bureau of the Rome Italo Arab Chamber of Commerce and Deputy Chairman of relevant subsidiary NAME Consulting.

Director & Board Executive Committee member since inception of the European Islamic Investment Bank PLC, London until last year.

Key speaker at international inter-Arab banking conferences and specialised forums international economic research centres.

Ongoing Union of Arab Banks' Representative and Consultant in Italy and EU.

Advisor, Economics and International Banking expert.

In June 1989 awarded the honorary title of "***Cavaliere al Merito della Repubblica Italiana***" (**Knight of the Order of Merit of the Italian Republic**) by the **President of the Republic of Italy**, in recognition of services rendered to the national economy.