



CDP FUNDING INSTRUMENTS FOR INSTITUTIONAL INVESTORS

**Multi-Currency Commercial Paper Programme
(*Programma di Cambiali Finanziarie*)**

Milan, 7 May 2014



Cassa depositi e prestiti



DESCRIPTION OF THE PROGRAMME (1/3)

- **Name of the Programme** Multi-Currency Commercial Paper (CP) Programme (*Programma di Cambiali Finanziarie*)
- **Issuer** Cassa Depositi e Prestiti S.p.A.
- **Dealers:** Citibank International Plc (Arranger), Banca IMI Spa, Bank of America Merrill Lynch International Ltd, Barclays Bank Plc, Deutsche Bank AG London Branch, UBS Ltd.
- **Programme size** €3,000,000,000
- **Structure of the Programme** CDP may issue several Series of CP under the Programme
In addition, the applicable Contractual Terms in relation to any Series of Instruments will specify the characteristics of such relevant Series
- **Governing law** Italian Law
- **Listing** ExtraMOT PRO, the Professional Segment of the ExtraMOT
- **Clearing and Settlement System** Monte Titoli S.p.A.
- **Ratings of the Programme** P-2 by Moody's, A-2 by Standard & Poor's and F2 by Fitch





DESCRIPTION OF THE PROGRAMME (2/3)

- **STEP** The Programme has obtained the STEP Label
- **Description** Commercial Paper (Cambiali Finanziarie) issued pursuant to Law 13 January 1994, No. 43 “Disciplina delle cambiali finanziarie”
- **Form** Bearer form
Dematerialised form (held by Monte Titoli S.p.A.)
- **Currencies** Euro, Yen, U.S. Dollar, Sterling or any other applicable currency
- **Maturity** Neither less than 1 month nor more than 12 months
- **Minimum denomination** Euro 100,000 (or equivalent in any other Currency)
- **Remuneration of the Instruments** Usually discounted (as specified in the relevant Contractual Terms)
- **Status of the Instruments** The Instruments are not subordinated and rank *pari passu* with other current and future senior instruments of the Issuer.





DESCRIPTION OF THE PROGRAMME (3/3)

- **Flexibility** CPs are flexible debt instruments and the Programme allows at the same time the issuance of more series bearing different maturities
- **Funding maturities** Money Market maturities with the possibility of matching specific investor' requests
- **Market practice** The Programme aligns to commercial paper programmes established on the Euro Market (STEP compliant)
The underwriting of the CPs will be on a reverse enquiry basis as Market practice

WHY CDP IS ISSUING CP's



CDP decided to start a new Commercial Paper Programme for the following main reasons:

- to establish a new short term funding channel for CDP
- to offer both to domestic and international institutional investors a new short term investment opportunity, completing the range of CDP products and complementing the bonds issued under the EMTN Programme
- to strengthen CDP name, widening its presence on the market



WHY CP's ISSUED BY CDP SHOULD BE PURCHASED



Low credit risk profile:

- ✓ CDP is a joint-stock company under public control, with the Italian government holding 80.1% and a broad group of bank foundations holding 18.4%. The law requires the State to remain the majority shareholder in order to maintain its ability to direct and supervise CDP and its public-policy role. The board of directors includes the chief accountant of the State, the general director of the MEF other experts appointed by the MEF.
- ✓ Stable and competitive funding: issuance of postal saving products (passbook savings accounts and postal savings bonds) placed to retail investors by Poste Italiane's 14 thousand branches across Italy.
- ✓ Strong asset quality and liquidity position.

Implicit guarantee by the Italian State: as stated by rating agencies (S&P report, July 11, 2013), *"In principle, if Ordinary Activity cash flow were to become insufficient...we assume that even the nonguaranteed part of CDP's obligations would be serviced pari passu with the Segregated Assets obligations, and therefore with the sovereign's own obligations"*. Rating agencies have assigned CDP the same rating of the Republic of Italy, emphasizing CDP's strategic value and quality.

The CDP CPs are not explicitly guaranteed by the Italian State and will be issued to fund both Ordinary and Segregated Activities

